ENERGY SAVER

Aged-care toolkit
Published by:
Office of Environment and Heritage
59-61 Goulburn Street, Sydney
Australia

Ph: 02 9995 5000 (switchboard)
Ph: 131 555 (environment information and publication requests)
Ph: 1300 361 967 (national parks, climate change and energy
efficiency information and publication requests)
Fax: 02 9995 5999
TTY: 02 9211 4723
Email: info@environment.nsw.gov.au
Website: www.environment.nsw.gov.au

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This toolkit was prepared by OEH and is based on a report completed by SEE Sustainability Consulting, A Golder Associates Company in April 2012.
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1. Introduction

**How to use the Energy Saver Aged-Care Toolkit**

This toolkit is intended for maintenance managers, property and asset managers, finance controllers and others in the aged-care industry to identify and understand the energy savings and costs relevant to implementing energy-saving projects.

Directors of facilities may also find it useful in understanding what drives the energy consumption of their facilities and to compare their consumption against other aged care sites.

The toolkit is divided into five sections which can either be read together or separately.

- **Energy consumption in aged care** – Discusses the source of the data for this toolkit and provides a generic energy profile for aged care. This also explains how to read your energy bill and strategies that you can implement to manage your energy use.

- **Energy benchmarks and potential savings** – Highlights the average energy consumption of an aged care site and the potential extent of energy and gas savings that can be found.

- **Energy efficiency checklist** – Take this checklist and do your own site inspection to identify suitable energy-saving projects.

- **Opportunities for energy efficiencies** – Learn about energy efficiency opportunities in detail. Costs, savings and paybacks are provided for each initiative.

- **Further support** – Identify what additional support is available to assist in financing your energy-saving projects and identify other resources available to train your staff.

As Australia’s population ages, there is an increasing demand for aged-care services. The sector currently consumes around 7.8 million gigajoules of energy in Australia each year. Around a third of this energy consumption is in NSW, which has more than 930 facilities currently offering more than 62,000 residential places. As demand increases, so too will this energy consumption.

Energy prices have also been rising with projections that they will continue to rise in the future. This has a direct impact on operational costs of facilities that are already operating in an environment of low financial returns.

The Energy Saver Program has developed this toolkit to help your organisation:

- understand the drivers of energy use at aged-care facilities
- recognise seasonal and daily energy usage cycles
- compare your energy use against other facilities
- identify key areas for improvement
- identify energy efficiency technologies that are appropriate to aged-care facilities
- understand how much energy-saving initiatives cost and their likely return on investment.

**Benefits of energy efficiency**

- Reduced operating and maintenance costs.
- Reduced system and equipment failure.
- Improved indoor environment and air quality and increased resident comfort.
- Redirects funds to be used elsewhere.
- Lower energy consumption and carbon emissions.

**Energy Saver program**

The OEH Energy Saver program provides services to assist businesses in NSW to reduce their energy consumption and costs.

Energy Saver provides technical and project support, resources and training to assist businesses to identify and implement energy savings.

Contact the Energy Saver team to find out how we can assist you.

Email: energysaver@environment.nsw.gov.au
Phone: 1300 361 967
2. Energy consumption in aged-care facilities

2.1 Energy audit review

This toolkit is based on the findings of 15 energy audits of NSW residential aged-care facilities conducted through the Office of Environment and Heritage (OEH) Energy Saver Program. The program provides subsidised energy audits to help NSW organisations take action to reduce their energy use and costs.

The 15 audits represent a cross-section of facilities, with different operations, locations and size. Despite this diversity, there were several common areas where energy was wasted.

This toolkit looks at areas where energy can be used more efficiently and provides a range of solutions and their associated costs and savings. It outlines strategies to:

- reduce energy demand by improving building insulation
- improve control of systems that use energy
- upgrade inefficient equipment.

The review found that site savings of more than 15 per cent for electricity and 18 per cent for gas could be achieved by implementing energy efficiency projects. Additional savings could also be found through other measures, such as equipment maintenance, effective purchasing and good housekeeping.

Table 2.1: Range of audited aged-care facilities

<table>
<thead>
<tr>
<th>Site characteristics</th>
<th>Variation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate</td>
<td>4 different climate zones across NSW</td>
</tr>
<tr>
<td>Gross floor area</td>
<td>3100–11,764 m²</td>
</tr>
<tr>
<td>Number of beds</td>
<td>24–180 beds</td>
</tr>
<tr>
<td>Occupancy</td>
<td>56–100%</td>
</tr>
<tr>
<td>Services provided</td>
<td>2 high-care, 4 low-care and 9 mixed-care sites</td>
</tr>
<tr>
<td>Age of facility</td>
<td>2–30 years</td>
</tr>
<tr>
<td>Proportional split between electricity and gas use</td>
<td>All facilities used both gas and electricity with 13 facilities using over 50% electricity and 2 facilities using over 50% gas</td>
</tr>
<tr>
<td>Annual electricity consumption</td>
<td>291–1482 Megawatt hours (MWh)</td>
</tr>
<tr>
<td>Annual gas consumption</td>
<td>66–3507 Gigajoules (GJ)</td>
</tr>
</tbody>
</table>

Next steps

- Find out how to engage and motivate your employees through the Staff Engagement module of the OEH Sustainability Advantage program.
- Identify behavioural changes your staff can make to save energy, water and waste through the Resource Efficiency module of the OEH Sustainability Advantage program.

2.2 Energy management fundamentals

Successful energy management requires an integrated approach, so it’s best to avoid implementing initiatives in isolation. From the outset, it is important to:

- get senior management buy-in
- understand your organisation’s energy use, costs and legal obligations — this will help to substantiate your business case for projects
- get buy-in from your staff — some energy efficiency initiatives will require them to change their current behaviours
- incorporate energy efficiency criteria into your operational, maintenance, procurement, refurbishment and design practices.

Your energy management program needs long-term commitment and planning to maximise benefits and potential savings.
2.3 Energy costs

Aged-care facilities in NSW pay an average $128 per megawatt hour (MWh) for electricity and $19 per gigajoule (GJ) of gas based on the findings of this review. One GJ = 0.2778 MWh, so the gas price is about half the electricity price for the same amount of energy. This is based on the total billed costs over a year divided by consumption. Only part of this cost can be negotiated with the electricity retailer.

Electricity prices have risen significantly over the past four years and are expected to continue to increase, largely due to higher electricity network infrastructure costs and the knock-on effect of the price on carbon (from mid-2012). As these charges cannot be negotiated, the unit price for electricity will continue to rise.

The Institute of Sustainable Futures (ISF) was commissioned by the Energy Saver program to forecast future energy prices for businesses using 160 MWh to 10,000 MWh of electricity annually. Only generic estimates were calculated, covering volume charges, which are applied per unit of energy consumed. These calculations do not include capacity charges.

The study predicted that by 2020 electricity prices will increase by at least 53 per cent (based on a low carbon price scenario of $29 per tonne at 2020) or as much as 78 per cent (based on a high carbon price scenario of $60 per tonne). Between 15 and 26 per cent of this increase can be attributed to the new carbon price depending on the unit cost. To find out what other factors contribute to the price rise, refer to the electricity price breakdown below.

Gas prices are forecast to increase by 39 to 54 per cent in the same time period, with the carbon price contributing 28 to 43 per cent.

### What do you pay for?

Your electricity bill is broken down into the following costs:

**Energy**
- Retail charges covering the price of wholesale electricity and a retail margin charged on time of use (these are the only charges that can be negotiated with the retailer).

**Network**
- Network charges (the costs to upkeep and expand the transmission and distribution system) charged on time of use.
- Peak demand charge (based on $/kVa for highest monthly or annual demand).

### Other

- Environmental scheme levies (including NSW Greenhouse Gas Reduction Scheme, Small Scale Renewables and Large Scale Renewables) which will be expanded to include the carbon price from mid-2012.
- Administration charges (includes retail supply charge; metering charge, and fees for the Australian Energy Market Operator (AEMO) to operate the National Electricity Market).

### How to reduce your demand charges

While demand charges on your bill cannot be negotiated with your supplier, there are a number of strategies to minimise them.

- **Spread electricity consumption throughout the day**
  Turning everything on at once will maximise your peak demand charges, so look for ways to spread out the load. Learn the off-peak times for your tariff and, wherever possible, schedule non-essential operations to take place at these times.

- **Install power factor correction**
  Power factor is a measure of how effectively electricity supplied from the grid is used by the facility. A power factor approaching one means that there is little or no wastage of the supplied electricity. Improving the power factor during periods of maximum demand has the potential to significantly reduce electricity demand costs. Power factor correction equipment (capacitor banks) on supply points can be installed to improve a site’s power factor when it’s suboptimal. The upfront cost of this technology is around $10,000 to $20,000 with a payback period of one to two years.

### Next steps

- Forecast your own energy price rises using the online calculator located at: [cfsites1.uts.edu.au/find/isf/publications/energypriceprojection.xlsx](cfsites1.uts.edu.au/find/isf/publications/energypriceprojection.xlsx)
2.4 Energy use breakdown

To identify areas with the greatest savings potential, you need to know where energy is being used and which processes consume the most power. The typical energy consumption of an aged-care facility can be broken down into a number of functional uses.

As shown in the chart and table below, the three dominant energy uses are:

- electricity used for heating and cooling buildings
- gas used in hot-water production
- electricity for lighting.

These three uses make up 65 per cent of total energy consumption.

The chart below shows the breakdown by electricity only, with the dominant category again being heating and cooling followed by lighting. ‘Other equipment’ includes anything that is plugged in (e.g. kitchen and laundry appliances, office equipment and other electrical loads in residents’ rooms, such as TVs, high-care beds and bar fridges).

![Figure 2.1: Typical breakdown of total energy consumption](image)

**Table 2.2: Breakdown of energy consumption**

<table>
<thead>
<tr>
<th>Energy end use</th>
<th>% of total energy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heating &amp; cooling (electricity)</td>
<td>27</td>
</tr>
<tr>
<td>Hot water production (gas)</td>
<td>21</td>
</tr>
<tr>
<td>Lighting (electricity)</td>
<td>17</td>
</tr>
<tr>
<td>Other equipment (electricity)</td>
<td>17</td>
</tr>
<tr>
<td>Laundry clothes dryers (gas)</td>
<td>11</td>
</tr>
<tr>
<td>Kitchen (gas)</td>
<td>4</td>
</tr>
<tr>
<td>Heating (gas)</td>
<td>3</td>
</tr>
</tbody>
</table>

![Figure 2.2: Typical breakdown of electricity use](image)

![Figure 2.3: Typical breakdown of gas use](image)

Next steps

2.5 Daily trends

Half-hourly interval data for your electricity consumption and load can be obtained from your energy supplier if your site consumes more than 160 MWh annually. This information is recorded by your energy meter.

When analysing this data, similar trends were found for all the audited aged-care facilities.

Aged-care facilities operate 24/7, so electricity is continually used for some tasks. While electricity is never completely turned off, the typical overnight base load is generally 20 per cent of the overall consumption.

This base load rises steeply in the morning with the start of laundry and kitchen operations. The daily use then changes depending on the season. In summer, electricity consumption peaks towards the middle of the day due to the increased air-conditioning load (see Figure 2.4). In winter, electricity consumption shows an early morning peak between 8 and 10.30 am due to heating requirements (see Figure 2.5). During winter there is no peak during the middle of the day but facilities in colder climates have an additional evening peak between 5 and 9.30 pm due to heating requirements.

Electricity consumption reduces considerably during the more temperate spring and autumn months.

Next steps

- Contact your energy supplier to obtain your electricity meter interval data. This includes consumption (kWh) and load (kVA).
- Learn how to input your half-hourly interval data into a tool which will graph your own load profiles through the OEH Energy Management Basics training course at www.environment.nsw.gov.au/sustainbus/energysaver/BasicsTraining.htm
- Consider your startup times and whether they could be amended to reduce energy use.
3. Energy benchmarks and potential savings

3.1 What drives energy consumption?

The theory that outside climate is the key driver of energy use in aged-care facilities due to different seasonal consumption was verified by the review. Audit data confirmed that electricity use is strongly correlated to outside temperature. Regression analysis found that, on average, over 80% of the variation in electricity consumption is due to the outside temperature. The additional seasonal load is generated by the extra heating and cooling required at these times.

The review also identified that the further outside temperature moves from the normal range of living temperatures the higher the increase in energy consumption. This highlights the need to control the thermal efficiency of buildings to try and reduce the impacts of these temperature extremes.

There was a lesser correlation between gas use and temperature, which was to be expected given 12 of the 15 facilities used electricity as their main energy source. However, gas use did increase at lower temperatures when it was used for hot-water production. This would be caused mainly by more hot water and dryer usage in colder weather and also through heat losses from uninsulated hot-water pipe work.

When measuring your energy consumption, temperature can be taken into account through using a rolling monthly indicator for monitoring energy usage for a single facility and tracking performance over time (e.g. comparing monthly energy usage in December 2011 against December 2010). This takes into account seasonal changes.

3.2 Benchmarks

Benchmarks allow you to monitor your energy performance against specified performance standards and compare it to other aged-care facilities. Ideally, these benchmarks should normalise the energy performance for variables beyond the control of the operator.

While temperature was identified as having the greatest correlation with energy use, it is a difficult indicator for benchmarking across multiple sites. The energy industry uses ‘heating degree days’ and ‘cooling degree days’ to calculate the effect of the outside air temperature on a building’s energy consumption. If you are interested in learning more about this concept go to: www.degreedays.net.

Statistically it is desirable to use as many data points as possible when establishing a benchmark. The Aged-Care Resource Data Management tool has been developed to capture this data. Over time, as more facilities use it, more useful benchmarks will be established.

Next steps

Benchmark case study

A benchmark analysis of the 15 sites that were audited was undertaken to identify if there were any variables apart from temperature that also correlated with the energy use of all sites. This is a small sample and would not be representative of the aged-care industry as a whole.

<table>
<thead>
<tr>
<th>Variables</th>
<th>Regression analysis results (degree of correlation %)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual occupied bed days</td>
<td>74%</td>
</tr>
<tr>
<td>Number of beds</td>
<td>52%</td>
</tr>
<tr>
<td>Gross Floor Area (m²)</td>
<td>28%</td>
</tr>
<tr>
<td>Age of facility</td>
<td>No correlation</td>
</tr>
</tbody>
</table>

The regression analysis found there was a correlation between the number of beds and site electricity consumption. As a number of the audited sites were operating with either low occupancy or around 80% the occupied bed days also correlated strongly with electricity consumption. This signals that large variations in occupancy may impact on energy consumption as space heating and cooling and hot-water production requirements are reduced at low occupancies.

There was a weak correlation with gross floor area and there was no relationship found between the age of the facility and electricity consumption. This means there was no trend found for older buildings to consume more or less energy than newer buildings and this may come down to the individual buildings’ climatic location or whether its building fabric and heating/cooling systems have been improved over time.

Older buildings will have issues going forward as to whether they are fit for purpose and whether they can be cost-effectively retrofitted to provide suitable heating and cooling for residents.

There was also no correlation found between these variables and gas usage. This was expected because the audited sites used electricity rather than gas as their main energy source.

If you own a number of facilities it may be useful to undertake your own regression analysis of your energy consumption against these variables and temperature to determine the most suitable benchmark for your properties.
3.3 Energy savings

Typical site electricity savings of more than 15 per cent were found through the aged-care energy audits. The following table identifies the level of savings versus their ‘payback’ period. Payback is how quickly the project pays for itself in the form of reduced energy bills.

Table 3.2 shows that overall site savings from projects with little or no investment are small but can rise to 8 per cent for projects with a three-year payback. For projects with a payback period between three and five years, an extra 5 per cent in savings can be gained; an additional 5 per cent can be saved when including projects that have a payback up to 10 years.

Larger gas savings can be achieved faster, with an 11 per cent increase in savings between projects with a two-year payback and those with a three-year payback (see Table 3.3). An average of 18 per cent savings was found for projects with five or less year’s payback. Return on investment drops after this, with only an additional 2 per cent savings being made if including projects with a payback period of between five and 10 years.

From a cost perspective, facilities can achieve greater savings for electricity efficiency projects than gas initiatives primarily because electricity costs more than gas.

The savings were all calculated in today’s energy prices for comparison purposes. Keep in mind that the projected future energy price increases will reduce a 10-year payback project to seven years and a five-year payback project to 3.8 years.

Tip
Remember that paybacks will be reduced as energy prices increase every year. The longer you leave implementing your energy-saving projects, the more it will cost you.

### Table 3.2: Site electricity savings

<table>
<thead>
<tr>
<th>Payback period</th>
<th>&lt; 2 years</th>
<th>&lt; 3 years</th>
<th>&lt; 5 years</th>
<th>&lt; 10 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity consumption savings</td>
<td>4%</td>
<td>8%</td>
<td>13%</td>
<td>18%</td>
</tr>
</tbody>
</table>

### Table 3.3: Site gas savings

<table>
<thead>
<tr>
<th>Payback period</th>
<th>&lt; 2 years</th>
<th>&lt; 3 years</th>
<th>&lt; 5 years</th>
<th>&lt; 10 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas consumption savings</td>
<td>2%</td>
<td>13%</td>
<td>18%</td>
<td>20%</td>
</tr>
</tbody>
</table>

### Energy Savings Certificates

Project costs can be reduced if your energy efficiency project is eligible to generate Energy Savings Certificates (ESC). You can transfer your project’s electricity savings to an Accredited Certificate Provider (ACP) who will create ESCs on your behalf and then register and trade them to liable entities.

One ESC is equivalent to one tonne of carbon dioxide equivalent saved. Determining the number of certificates varies depending on the technology used to save the energy and because savings can be brought forward, in some instances up to 10 years. The ACP will undertake these calculations for you. They may also require data-logging or meter data to monitor and verify the savings.

The price of a certificate is open to market fluctuations and the ACP will negotiate with you a proportion of these costs to cover their expenses.

Please note that projects must be located in NSW to be eligible for ESCs.

For information and to apply:
Phone: (02) 9290 8452
Email: ess@ipart.nsw.gov.au

List of Accredited Certificate Providers:

Refer to [section 6.2](#) for further information on financial support opportunities.
Prioritise your projects

The energy breakdown showed that building heating and cooling, hot-water production and lighting were the highest consumers of energy. Aged-care facilities should focus on these areas when implementing energy-saving projects.

As temperature is the main driver of energy consumption for aged-care facilities, priority should initially be placed on improving the thermal efficiency of the building. This will reduce the load on building heating and cooling systems, reduce energy consumption and improve the comfort of residents.

The review compared the savings that could be made on the priority areas of hot-water production, heating and cooling, and lighting (see chart below). Of these three areas, lighting projects provided the greatest savings and may be the most cost effective for a facility to implement initially. Upgrading your hot-water system or heating and cooling systems can be more costly and may be more suitable to include in a refurbishment program.

Be the leader

Achieving energy savings requires strong leadership. Ideally this should be driven by the management team or at board level for nonprofit organisations. Demonstrate this commitment through:

- endorsing an energy policy with targets and actions
- encouraging staff involvement
- publicising your achievements and generating a positive image for your staff, residents, visitors and community.

![Figure 3.1: Comparison of different types of savings projects](image-url)
4. Opportunities for energy savings

4.1 Building fabric

The outside temperature is the main driver of energy consumption for aged-care facilities, so it is essential to focus on improving the building fabric. The rate that heat can be lost or gained within an aged-care building depends on:

- the temperature difference between inside and outside air
- the insulation properties of the building fabric
- the amount of fresh air entering the building through poorly fitted windows, doors or joins in windows.

## Insulation

Installing ceiling insulation is likely to have the biggest impact on reducing variations between inside and outside air temperatures. Insulation can reduce heating and cooling energy requirements by 25 per cent. In colder climates insulating floors, where accessible, will also reduce temperature extremes.

## Draught proofing

Older facilities may have gaps in walls, windows, doors and skylights. These should be identified as part of routine maintenance and can be fixed through caulking or adding weather stripping, however, operators should be mindful of AS1668.2 ventilation requirements. Curtains with pelmets can reduce draughts, help rooms retain more of their residual heat overnight and reduce winter heat losses by up to 40 per cent.

### Table 4.1: Building fabric energy and cost savings

<table>
<thead>
<tr>
<th>Measure</th>
<th>Cost</th>
<th>Annual savings 1</th>
<th>Payback period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Draught proofing</td>
<td>$50–$100 weather stripping per door or window</td>
<td>9% of electricity consumption ($8000 for a 100-bed facility)</td>
<td>3–5 yrs</td>
</tr>
<tr>
<td>Curtains</td>
<td>$200/m²</td>
<td>4% of electricity consumption ($3500 for a 100-bed facility)</td>
<td>&gt; 5 yrs</td>
</tr>
<tr>
<td>Window shading</td>
<td>&gt; $250/m²</td>
<td>4% of electricity consumption ($3500 for a 100-bed facility)</td>
<td>&gt; 5 yrs</td>
</tr>
<tr>
<td>Window tinting</td>
<td>$80/m²</td>
<td>4% of electricity consumption ($3500 for a 100-bed facility)</td>
<td>&gt; 5 yrs</td>
</tr>
<tr>
<td>Ceiling insulation</td>
<td>$13-$14/m² to supply and install R3.5 or R4.0 ceiling batts</td>
<td>11% of electricity consumption ($9500 for a 100-bed facility)</td>
<td>5–7 yrs</td>
</tr>
</tbody>
</table>

1 Note that paybacks can vary depending on the application.

### Housekeeping

Compile a regular checklist for housekeeping inspections that covers all issues which may impact energy efficiency. This will strengthen current operating practices and identify areas where energy is being wasted. Conduct these housekeeping inspections at different times during the day and night to capture changes in energy use.

Use the checklists in this Toolkit to start you off.

### Shading windows

External shading devices, such as canvas awnings and roller shutters, reduce heat gain through windows in summer by 70 to 85 per cent. Fitting tinted or reflective coatings to windows can reduce the amount of solar heat gain where external shading devices aren’t suitable. If you plan to tint windows, select carefully as tinting can also reduce heat gain in winter.

The following table shows the approximate costs and payback periods for some of the main energy efficiency measures to improve the thermal efficiency of an aged-care building.

### Notes:
A well-lit environment is essential for the safety of residents, especially elderly people with failing eyesight. Lighting typically represents around 17 per cent of the total energy consumption in aged-care facilities, so there is significant potential to make savings. A good starting point is to know the recommended lighting levels for specific areas in aged-care facilities. The table below outlines the Commonwealth Department of Health and Ageing lighting standards as well as those additional areas covered by the Australian Standard 1680. Where areas are covered by both standards, the Commonwealth requirements are generally more stringent.

### Table 4.2: Required lux levels

<table>
<thead>
<tr>
<th>Area</th>
<th>Commonwealth Department of Health and Ageing lighting standards</th>
<th>AS/NZS Standard 1680: 2008 Interior and Workplace lighting 2.1 and 2.2</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Illumination level (lux)</td>
<td>Illumination level (lux)</td>
</tr>
<tr>
<td>Entry</td>
<td>150</td>
<td>160</td>
</tr>
<tr>
<td>Living</td>
<td>150</td>
<td></td>
</tr>
<tr>
<td>Bedroom</td>
<td>General areas: 150</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Bedside reading: 240</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Corridors/hallways: 100</td>
<td></td>
</tr>
<tr>
<td>Kitchen</td>
<td>General areas: 160</td>
<td>General areas: 160</td>
</tr>
<tr>
<td></td>
<td>Task area (food prep): 300</td>
<td>Task area (food prep): 240</td>
</tr>
<tr>
<td>Recreation</td>
<td>300</td>
<td></td>
</tr>
<tr>
<td>Bathroom</td>
<td>General areas: 150</td>
<td>80</td>
</tr>
<tr>
<td></td>
<td>Basin/mirror: 300</td>
<td></td>
</tr>
<tr>
<td>Offices (administrative tasks)</td>
<td>320</td>
<td></td>
</tr>
<tr>
<td>Staffroom</td>
<td>80</td>
<td></td>
</tr>
<tr>
<td>Storerooms</td>
<td>80–160 (depending on type of goods stored)</td>
<td></td>
</tr>
<tr>
<td>Carparks (indoor)</td>
<td>800 (first 15 m during daytime)</td>
<td>160 (next 4 m during daytime)</td>
</tr>
<tr>
<td></td>
<td>160 (during night time)</td>
<td></td>
</tr>
</tbody>
</table>

The following energy management strategy should be followed:

- reduce the demand for artificial lighting
- optimise the use of existing lighting systems
- upgrade to more energy-efficient lighting systems.

It is common for newer aged-care facilities to incorporate skylights into their design to make the most of natural daylight and reduce the demand for artificial lighting. Ideally, the surrounding lighting circuits should be put on a photoelectric sensor so that they do not come on if there is sufficient light coming from the skylights. Photoelectric sensors can also be linked to outdoor lighting.
Involve staff

As part of an awareness campaign, conduct regular meetings, label light switches and put posters up in staff rooms.

If an area is over-lit, consider removing some of the lamps from the light fixtures (delamping), or where there are many T8 fluorescents, a voltage reduction unit can be installed on the lighting circuit to reduce the energy consumption of the existing lights. This will reduce the lux levels by about 10 per cent. This is only recommended if the lights are in new condition, are on a magnetic or conventional ballast, and above the required lux levels.

Control lighting

Motion sensors can be used to optimise existing lighting systems in areas that are occasionally used, such as:

- office areas
- dining rooms and sitting rooms
- toilets
- storerooms
- laundry, kitchen and kitchenettes.

The following table shows the approximate costs and payback periods of some of the main energy efficiency measures to optimise the use of daylight and reduce the use of existing lighting systems.

Table 4.3: Lighting optimisation energy and cost savings

<table>
<thead>
<tr>
<th>Measure</th>
<th>Cost</th>
<th>Annual savings</th>
<th>Payback period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Motion sensors</td>
<td>$200 each</td>
<td>$100</td>
<td>2 yrs</td>
</tr>
<tr>
<td>Voltage reduction unit (VRU) installed on lighting circuit for &gt; 30 T8 fluorescents</td>
<td>$600 for a 12 amp rated VRU</td>
<td>$150</td>
<td>4 yrs</td>
</tr>
<tr>
<td>Skylights</td>
<td>$440 to supply and install 250 mm diameter skylight; $575 for a 400 mm diameter</td>
<td>up to 13% of electricity consumption if lighting can be halved ($11,000 for a 100-bed facility)</td>
<td>5–13 yrs</td>
</tr>
</tbody>
</table>

1 Savings depend on the number of lights, their wattage and the running time that is reduced.

Notes:

Opportunities for energy savings
Upgrade to energy-efficient lighting

Upgrading your lighting can provide the best return on investment for energy-saving projects. Many aged-care facilities have already replaced standard incandescent bulbs with compact fluorescent lights. The two other types of light fittings that are cost effective to replace are T8 fluorescent tubes and 50 W halogens.

Replace T8 fluorescents

T8 fluorescent lights can be upgraded to T5s. T5s use slightly shorter lamps with different pin spacing and require electronic control equipment. There are two upgrade options: replacing the whole light fitting or just the T8 lamp with a T5 upgrade kit. The latter option uses the existing light fitting and components and should only be undertaken if they are in good condition. Apart from using less power, the T5 electronic control equipment avoids flicker and improves lamp life.

When replacing the whole fitting, one with two T5 lamps can be used or a single T5 lamp within a high performance louvre fitting can be selected. The design of this fitting provides increased reflection of the lamp which gives a similar light output to two T8s. Although these fittings are more expensive, they provide up to 60% energy savings.

There are also a large variety of LED linear tubes on the market as replacements for T8 lamps. These have varying performance and quality issues. Less light is produced by LED tubular lamps than by T8 lamps and most of the light produced by an LED lamp is projected forward. LED lamps will therefore light the space differently than the existing system and should be avoided if you have concerns with maintaining lux levels. Once again, this option re-uses lamp holders and cables and the condition of this old equipment should also be taken into account before replacement.

Replace halogens

LED lights are suitable replacements for 50 W halogen lamps. LED lights generate very little heat and can reduce the fire risk associated with halogens, as well as reducing the heat load on air-conditioning systems.

10 W LED lamps are available as a simple bulb replacement for 50 W halogens. However, their light output will be lower and the better option is to install a new 16 W LED lamp, which completely replaces the existing light fitting and power supply with brand new components that are designed to work together. Replacing the entire light fitting is more likely to achieve the same lighting effect as the existing halogen.

LED buyer’s checklist

- Source high quality lights from reputable suppliers.
- The design of the LED light needs to include a method of dissipating heat. Typically, this is in the form of metal fins that sit behind the luminaires.
- Look for evidence of lamp life testing.
- Ensure that the light is compliant with all applicable standards by engaging a lighting specialist to design the lighting upgrade.
- Install a test area and evaluate whether it meets your standards and is suitable for widespread installation (e.g. illuminance, uniformity, glare, colour).

Fifty-watt halogen lamps can also be replaced by Infrared Coating (IRC) halogen lamps, which will provide the same light distribution characteristics for less power. However, the fire risk typically associated with halogen down lights will remain the same with this option.

Avoid compact fluorescent lamps that are marketed as replacements for halogens. These lamps have extremely poor light output and are not suitable for aged-care buildings.

The table on the following page provides a cost and energy savings comparison of different energy efficiency lighting options.

Next steps

Table 4.4: Lighting upgrade energy costs and savings

<table>
<thead>
<tr>
<th>Preferred option</th>
<th>Existing lamp type</th>
<th>Energy-efficient option</th>
<th>Costs</th>
<th>Energy savings and benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Twin 36 E T8 recessed linear fluorescent luminaire</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| | | Retrofit kit, single 36 W T8 with high efficiency reflector and electronic ballast | Lamp cost $3.5 and installation cost of $120 | • 50–70% savings of lighting energy  
• Simple payback 2–4 years*  
• Lamp life of 12,000–16,000 hrs  
• Typical efficacy of 85 lumens/watt |
| | | Replace with new twin 28 W T8 lamps and an electronic ballast | Lamp cost $15 a pair plus new fitting and installation cost of $85 | • 30–40% savings of lighting energy  
• Simple payback 3–5 years*  
• Lamp life of 16,000–20,000 hrs  
• Typical efficacy of 75 lumens/watt |
| | | Replace with new single 38 W T8 luminaire | Lamp cost $7.50 a pair and installation cost of $85 | • 60–67% savings of lighting energy  
• Simple payback 1–3 years  
• Lamp life of 30,000–50,000 hrs  
• Typical efficacy of 86 lumens/watt |
| | | Replace with linear LED replacement lamps, 2 x 19 W | Lamp cost $130 a pair and installation cost of $130 | • 50–70% savings of lighting energy  
• Simple payback 3–4 years  
• Lamp life up to 50,000 hrs  
• Typical efficacy of 65 lumens/watt |
| | | Replace with T8 to 28 W T5 conversion kits | Lamp cost $15 a pair and installation cost of $80 | • 20–50% savings of lighting energy  
• Simple payback 4–5 years  
• Lamp life up to 16,000–20,000 hrs  
• Typical efficacy of 75 lumens/watt |
| | | Replace with new 30 W integrated LED luminaire | LED luminaires should not need replaceable lamps installation cost of $90 | • 60–67% savings of lighting energy  
• Simple payback 1–3 years  
• Lamp life of 30,000–50,000 hrs  
• Typical efficacy of 86 lumens/watt |
| **Twin 36 W T8 surface mounted linear fluorescent luminaire** | | | | |
| | | Replace with new 43 W LED luminaire, integrated LED module and power supply, fitted with diffuser | Lamp cost $0 and installation cost of $155 | • 50–60% savings of lighting energy  
• Simple payback 2–4 years  
• Lamp life of 50,000 hrs to L70  
• Typical efficacy of 100 lumens/watt |
| | | Replace with new twin 28 W T5 linear fluorescent luminaire | Lamp cost $15 a pair and installation cost of $115 | • 30–40% savings of lighting energy  
• Simple payback 5–7 years  
• Lamp life of 12,800 hrs  
• Typical efficacy of 75 lumens/watt |
| | | Replace with new complete single 28 W T5 linear fluorescent luminaire | Lamp cost $7.50 and installation cost of $105 | • 30–40% savings of lighting energy  
• Simple payback 1–3 years  
• Lamp life of 12,800 hrs  
• Typical efficacy of 85 lumens/watt |
| | | Replace with linear LED lamps, 2 x 19 W | Lamp cost $95 a pair and installation cost of $120 | • 50–70% savings of lighting energy  
• Simple payback 3–5 years  
• Lamp life of up to 50,000 hrs  
• Typical efficacy of 65 lumens/watt |
| | | Replace with T8 to 28 W T5 conversion kit | Lamp cost $15 a pair and installation cost of $80 | • 20–50% savings of lighting energy  
• Simple payback 3–5 years  
• Lamp life 12,800 hrs  
• Typical efficacy of 75 lumens/watt |
<table>
<thead>
<tr>
<th>Preferred option</th>
<th>Existing lamp type</th>
<th>Energy-efficient option</th>
<th>Costs</th>
<th>Energy savings and benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>☑ 50 W halogen</td>
<td>Replace complete fitting with new 16 W LED and new power supply</td>
<td>Lamp cost $70–120 plus new fitting and installation cost of $80</td>
<td>▪ 60–80% savings of lighting energy&lt;br▪ Simple payback 1–3 years*&lt;br▪ Lamp life 30,000–50,000 hrs&lt;br▪ Reduces heat load and fire risk</td>
<td></td>
</tr>
<tr>
<td>50 W halogen</td>
<td>Replace lamp with 35 W IRC halogen</td>
<td>Lamp cost of $12 with installation cost of $12</td>
<td>▪ 30–40% savings of lighting energy&lt;br▪ Simple payback &lt;1 year*&lt;br▪ Lamp life up to 6000 hrs&lt;br▪ Same fire risk as halogen</td>
<td></td>
</tr>
<tr>
<td>50 W halogen</td>
<td>Replace with 7 W LED replacement lamp</td>
<td>Lamp cost of $20 – $80 with installation cost of $34</td>
<td>▪ 60–83% savings of lighting energy&lt;br▪ Simple payback 1–2 years*&lt;br▪ Lamp life 10,000–50,000 hrs&lt;br▪ Reduces heat load and fire risk&lt;br▪ Risk of poor quality product</td>
<td></td>
</tr>
<tr>
<td>50 W halogen</td>
<td>Replace with 15 W compact fluorescent lamp replacement</td>
<td>Lamp cost of $35 with installation cost of $55</td>
<td>▪ 70–80% savings of lighting energy&lt;br▪ Simple payback 1–2 years*&lt;br▪ Lamp life 8,000–16,000 hrs&lt;br▪ Risk of poor quality product</td>
<td></td>
</tr>
<tr>
<td>50 W halogen</td>
<td>Replace with new 13 W compact fluorescent luminaire</td>
<td>Lamp cost of $60–$150 with installation cost of $100</td>
<td>▪ 70–80% savings of lighting energy&lt;br▪ Simple payback 2–3 years*&lt;br▪ Lamp life 8,000–16,000 hrs&lt;br▪ Risk of poor quality product</td>
<td></td>
</tr>
</tbody>
</table>

These options are preferred for upgrading fluorescent twin 36 W troffers. These upgrades will provide brand new, fully compliant luminaires that should deliver good energy reductions. These are low-risk options and minimal design verification is required.

This option is preferred for replacing 50 W halogen lights as it will deliver excellent energy reductions whilst providing brand new, fully compliant luminaires. Minimal lighting design verification is required with this option and there is minimal risk in its selection and implementation. Using good quality products is an essential element of minimising risk.

Notes:
4.3 Air-conditioning

Air-conditioning is the primary user of electricity in aged-care facilities. It plays an important role in providing a regular supply of fresh air, as well as maintaining a level of comfort for residents.

Typically, air-conditioning equipment in aged-care buildings is made up of a combination of small individual units in resident rooms and packaged direct expansion (DX) or variable refrigerant flow (VRF) units in common areas. These multiple systems are normally individually controlled, which leads to a higher chance of excessive operating times, incorrect modes of operation and inefficient temperature setpoints.

Upgrading air conditioning systems can be a costly exercise and it may be more feasible to plan these upgrades around building renovations or when equipment reaches its end of life.

- A packaged air conditioning unit (10 kW to 100 kW) has an economic life of 10–15 years.
- A single-room air conditioning unit (including split cassettes up to 10 kW) has an economic life of 7–10 years.

Set your temperature

A temperature setpoint is the desired temperature level within a building. The further the pre-existing air temperature inside a building is from the setpoint, the harder an air conditioner has to work to reach it. For example, on a hot day the heat load within a building would be much higher than normal and the air-conditioning system must consume a greater amount of electricity in order to maintain the temperature setpoint. Changing the temperature setpoint by 1°C reduces or increases energy consumption of associated cooling or heating equipment by around 10 per cent.

Instead of setting a temperature setpoint for the whole year round, it can be adjusted seasonally to reduce the energy consumed whilst still providing comfortable temperatures for residents. Because residents in aged-care facilities are quite often frail, we recommend setting thermostats at 24°C for cooling in the summer and no less than 20°C for heating in the winter in common areas.

Depending on the flexibility of your air conditioning control, energy can also be saved through programming a wider dead band around your temperature setpoint. Many air conditioning systems come with a 0.5°C dead band, this can be increased to a 1–1.5°C temperature zone where neither heating or cooling is required.

Control it

- Timers can be used to limit operating times of air-conditioners servicing common areas.
- Start and stop times for air-conditioners can be optimised to reflect outside and inside air temperatures, rather than turning them on at a fixed time all year round.
- Make sure temperature sensors are located centrally within a room to provide a representative temperature, not blocked by furniture or placed by entry ways.
- Motion sensors can be used to regulate operation in areas that are used infrequently or only at certain times of day.
- Ensure all piping, ductwork and vessels are insulated to reduce heat loss and heat gain.

Different types of air-conditioners have different control capabilities. If your control is limited, buy a universal remote controller that’s suitable for a number of different types of air-conditioners. This can set timers and limit the operating temperature range of air-conditioners (e.g. restricting their use to between 20°C and 24°C).

Remember, setting an air-conditioner as low or as high as it can go will not get to the required temperature any quicker and will just waste energy.

Involve staff

It is important for staff to understand the benefits of energy efficiency to guarantee their involvement in energy savings. These benefits include:

- a more comfortable and healthier environment for residents
- an improvement in staff working conditions

Train staff

Staff should be trained to operate equipment and controls correctly.

They should be made aware of areas where energy can be wasted.
Motivate staff

Ask staff for their opinions and encourage them to report maintenance issues and review their work areas for ways in which energy is being wasted.

Provide them with feedback as to how the facility is progressing with its energy savings and other benefits.

A building management system (BMS) can be installed to increase your control of air-conditioning units and other systems. These fully flexible systems can undertake various energy-saving control strategies, including setting optimal temperature bands and optimum start/stop times on a variable time schedule. In climates where it is cool at night and hot during the day, a BMS can be utilised for night purging by opening selected windows to allow cool air in to reduce the internal temperature of the building without using the air-conditioning. Lighting control can also be integrated into a BMS. A BMS can also be linked to submetering and can perform many reporting functions, which can be used in your day to day energy management.

Cool down economically

An economy cycle on your air-conditioner draws in outside air to cool down the internal building when the outside temperature is cooler than it is inside. This requires the installation of motorised dampers, larger fresh air ducts, fans and external temperature/humidity controls. A reputable air conditioning contractor should be able to quote for the installation of an economy cycle at your site.

Get fresh

A simple solution for providing cooling for residents is to optimise natural airflow between window openings on opposite sides of a room. Ceiling fans provide this ventilation mechanically by moving air over your body, and their operating costs are similar to that of a light bulb. Simple controls such as reed switches can also be installed on windows to turn off a room air conditioner when a window is open.

Inverter technology

Upgrade old air-conditioners when they fail or become uneconomical to repair. Older units may use R22 refrigerant, which is due to be phased out from 2015. R22 will become more expensive closer to the phase out date, and the refrigerant pipework will need to be replaced to cope with the new refrigerant.

For single-unit installations, upgrade to inverter compressor reverse cycle units. Inverter-driven units can reduce electricity consumption using a variable-speed compressor motor. This improves temperature regulation as the system can run at partial load. By contrast, traditional air-conditioners regulate temperature by using a compressor that is either working at maximum capacity or switched off. Inverter manufacturers claim electricity savings of up to 40 per cent over standard systems. As these systems mostly work at partial loads, manufacturers have scaled the minimum-sized units up to 2000 watts. This means that the temperature setpoints have to be closely monitored as a unit of this size can easily consume more energy if incorrectly controlled.

Maintenance

A regular maintenance schedule for all air-conditioners is vital. This should include cleaning/replacing filters and inspecting ducts and pipework for signs of damage or wear and tear. Repair and replace parts as needed. This should include resident-owned air-conditioners, as their inefficiencies impact your energy bill.

The following table shows the approximate costs and payback periods of some of the main energy efficiency measures to optimise the use of air-conditioners.

Table 4.5: Air conditioning energy and cost savings

<table>
<thead>
<tr>
<th>Measure</th>
<th>Cost</th>
<th>Annual savings</th>
<th>Payback period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seasonally adjusting</td>
<td>minimal cost for HVAC technician or</td>
<td>4% of electricity consumption</td>
<td>&lt; 1 yr</td>
</tr>
<tr>
<td>temperature setpoints</td>
<td>staff member</td>
<td>($3500 for a 100-bed facility)</td>
<td></td>
</tr>
<tr>
<td>Insulation of air-conditioning</td>
<td>$20/lineal metre for nitrile rubber</td>
<td>Site specific, depending on the</td>
<td>&lt; 1 yr</td>
</tr>
<tr>
<td>ductwork and pipework</td>
<td>insulation</td>
<td>extent of insulation</td>
<td></td>
</tr>
<tr>
<td>Split system inverter</td>
<td>$2300 for a 2 kW system</td>
<td>$200–250 annual savings</td>
<td>15 yrs payback for a new</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>system or 2 yrs payback</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>when replacing standard</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>air-conditioners at their</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>end of life</td>
</tr>
<tr>
<td>Economy cycle</td>
<td>$6000 to install an economy cycle for</td>
<td>$1200 annual savings</td>
<td>5 yrs</td>
</tr>
<tr>
<td></td>
<td>a packaged a/c unit for common areas</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Building management system</td>
<td>$20,000–$40,000</td>
<td>Site specific</td>
<td>&lt; 10 yrs</td>
</tr>
</tbody>
</table>
Aged-care facilities commonly use portable or fixed electrical heaters. These units are very inefficient compared to gas heating or reverse cycle air-conditioners and can add significantly to your electricity bill. Gas heating produces the least amount of carbon emissions.

**Choosing a heater**

When choosing a heating system, the factors to consider in addition to the purchase price of the unit include installation, maintenance and running costs. There are generally two types of heating: radiant, convective or a combination of both.

Radiant heaters quickly heat an object directly in front of them and are typically used in draughty areas, such as bathrooms. Convection heaters draw cool air into heating coils and expel heated air. A fan-assisted convection heater or a ceiling fan will assist in moving the heated air around a room rather than it rising to the ceiling.

Because convection heaters can replace cold air with warm air, they can heat an entire room far more efficiently than radiant heaters. They are also safer because the elements that heat the air are hidden within the heater. Radiant heaters in bathrooms can be replaced by a heat lamp, which can be up to four times more efficient, especially when linked to the light switch.

**Go for gas**

Gas heaters include wall furnaces, gas log fires, radiant/convective units or solely convective units. Gas heaters can either be flued or unflued, but we recommend against aged-care facilities installing unflued appliances as they can release combustion products into the air that can cause negative health impacts.

Although flued gas heaters cost more to buy ($1000 to $2500), their running costs can be up to two thirds less than direct element electric heaters.

Other factors impacting running costs include the size of the area being heated, heater size and hours of operation.

Typically, ducted or hydronic gas-based systems are the most cost-effective to run for larger aged-care facilities (more than 100 beds) in colder climates. Operators should be mindful of adequate ventilation requirements (AS1668) when not using a central air conditioning system in winter.

**Check and control**

- Costs can be reduced by ensuring that heaters have localised controls that include programmable timers and thermostats. Setting thermostats to maximum temperature will not heat up a room quicker. It simply results in an overheated space and more energy consumption.
- Check controls thoroughly and regularly. Ensure system operating hours match the times when heating is required, as needs vary throughout the day and year. Fit simple time switches in smaller spaces to automate this process.
- To ensure gas boilers are running efficiently, service them regularly. The service should include a combustion analysis to determine running efficiency, which should be at least 80 per cent.
- Boilers, hot-water tanks and pipes should all be insulated to prevent heat escaping. Paybacks on this simple exercise are almost immediate.

**Reverse-cycle air-conditioners**

A reverse-cycle inverter air-conditioning unit can be an alternative to gas heating. They are up to three times more efficient than a portable electric heater. If selecting this as a replacement heating system, then the additional cost of operating an air-conditioner in summer (if there wasn’t one before) should also be factored in.

**Notes:**
4.5 Hot water

Hot-water production is the second highest energy consumer for aged-care facilities. The number one priority to reduce energy use in hot-water production is to replace electric storage hot-water systems.

Upgrade options:

**OPTION 1 – Solar hot water**

Solar water heating is the most energy-efficient means of heating water. Supplementary heating is typically required to boost water to the required temperature (e.g. on cloudy days or at night). Gas boosting should be used in preference to electric boosting where this is available.

The use of solar hot-water systems can also entitle you to Small-scale Technology Certificates (STCs) — see below.

**OPTION 2 – Gas hot water**

In instances where solar hot-water heating is not possible because of roof constraints, gas hot-water heating systems are recommended.

**OPTION 3 – Air-source heat pump**

In instances where solar or gas hot-water systems are not possible, then an air-source heat pump is recommended. These are still three times more efficient than an electric storage system as they only use electricity to pump refrigerant around the system, not to heat the water. In alpine areas, heat pump systems are not practical and ground-source heat pumps should be considered.

The use of a heat pump hot-water system can also entitle you to Small scale Technology Certificates (STCs).

Replacing an electric hot-water storage system with a solar gas-boosted system is expensive, with a cost estimate of $75,000 for a 100 bed facility with over a 15-year payback. Another option is to add solar to an existing gas hot-water system which will reduce heating consumption by over 50 per cent. This is less costly but paybacks are still around 8 years. This level of investment may be more suited to a time when the system needs to be replaced or when the facility is undergoing renovations.

**STCs**

The Small-scale Renewable Energy Scheme creates a financial incentive for owners to install solar water heaters, heat pumps and solar panel systems. Small-scale Technology Certificates (STCs) are created for these systems according to the amount of electricity they produce or displace.


The following table provides a comparison of the installation and operating costs of the different hot-water systems currently on the market. It shows that the operational costs of a solar hot-water system are a lot less than electric or gas hot-water systems. These various costs should be considered when replacing units.

---

**Notes:**
Table 4.6: Indicative purchase costs and operating costs for hot-water systems

<table>
<thead>
<tr>
<th>Fuel</th>
<th>Appliance</th>
<th>Purchase cost (excl. install.) per resident</th>
<th>Annual energy cost per resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>Off-peak storage</td>
<td>$150–$375</td>
<td>$84</td>
</tr>
<tr>
<td></td>
<td>Peak rate storage</td>
<td>$125–$200</td>
<td>$244</td>
</tr>
<tr>
<td></td>
<td>Peak rate continuous flow</td>
<td>$125–$275</td>
<td>$232</td>
</tr>
<tr>
<td></td>
<td>Heat pump</td>
<td>$625–$875</td>
<td>$65</td>
</tr>
<tr>
<td>Natural gas</td>
<td>Storage</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>5-star efficiency</td>
<td>$200–$300</td>
<td>$62</td>
</tr>
<tr>
<td></td>
<td>2-star efficiency</td>
<td>$175–$250</td>
<td>$78</td>
</tr>
<tr>
<td>Instantaneous</td>
<td>5-star efficiency</td>
<td>$200–$525</td>
<td>$62</td>
</tr>
<tr>
<td></td>
<td>2-star efficiency</td>
<td>$150–$200</td>
<td>$75</td>
</tr>
<tr>
<td>LPG</td>
<td>Storage</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>5-star efficiency</td>
<td>$200–$300</td>
<td>$185</td>
</tr>
<tr>
<td></td>
<td>2-star efficiency</td>
<td>$175–$250</td>
<td>$227</td>
</tr>
<tr>
<td>Instantaneous</td>
<td>5-star efficiency</td>
<td>$200–$525</td>
<td>$183</td>
</tr>
<tr>
<td></td>
<td>2-star efficiency</td>
<td>$150–$200</td>
<td>$227</td>
</tr>
<tr>
<td>Solar</td>
<td>Solar/off-peak electric storage</td>
<td>$625–$1125</td>
<td>$30</td>
</tr>
<tr>
<td></td>
<td>Solar/gas storage (5-star efficiency) Natural gas</td>
<td>$750–$1250</td>
<td>$21</td>
</tr>
<tr>
<td></td>
<td>Solar/gas storage (5-star efficiency) LPG</td>
<td>$750–$1250</td>
<td>$65</td>
</tr>
</tbody>
</table>

1 Based on hot-water usage of 65 litres per resident per day

Save water, save energy

Minimising the amount of hot water used also reduces the energy required to heat the water. Install water saving devices in both kitchens and bathrooms, like tap aerators or flow restrictors, water efficient pre-rinse nozzles and water efficient showerheads or upgrade to at least 3-star products.

**Bucket test**

Check your shower’s flow rate. A standard 10 L bucket should take more than one minute to fill. If filling takes less than one minute, then a water-saving shower head or flow restrictor should be installed.

Insulate pipework

Check your hot-water distribution system. Insulating this pipework can reduce heat losses by up to 70 per cent. Heat loss reductions will also enable you to lower the outlet temperature of hot-water systems. Running hot-water systems at higher than necessary temperatures to reduce the risk of legionella will also increase your energy requirements. A minimum temperature of 60°C must be maintained to prevent legionella in a hot-water storage system.

If you have a separate hot-water system servicing your laundry or kitchen, install a timer on its recirculating pump to turn this off over night.
4.6 Laundry

The proportion of gas used for drying alone is estimated as typically one-third of the gas consumed in aged-care facilities. Focusing on improving the energy efficiency of your laundering system will also help you to save water and chemicals.

Ozone laundry systems

Ozone is a form of oxygen that is created by applying an electric current to air. When used in laundering operations, ozone opens up the linen fibres and releases ingrained dirt as well as working as a disinfectant. This results in a reduction in the number of wash cycles and in the residual moisture content of the washed textiles.

This reduced residual moisture content results in decreased drying and ironing time and linen lasts longer. This also produces savings in electricity, gas, water and chemicals compared to standard laundry systems. Costs for an ozone laundry system are around $30,000 per site with a payback of two years.

Purchasing decisions

When replacing dryers, the additional benefits of a unit with heat recovery (transferring heat from the warm exhaust air to the cold incoming air) can save up to 25 per cent on energy consumption. Dryers with humidity sensors can also save energy by automatically switching off the dryer when the load is dry.

Tip

Establish a procurement policy for your organisation and include energy efficiency and life cycle costs in your purchasing decisions.
4.7 Kitchen

Ventilation

Turn off exhaust fans in the kitchen when not required. At times when the kitchen isn’t running at full capacity, you may be able to turn down the ventilation. This can be done by installing a variable speed drive on the fan motor, which can reduce exhaust operating costs by between 30 and 50 per cent.

Infrared heat detectors and associated control systems can also be installed for a cost of $5000 with an estimated payback of two years. These systems will turn the ventilation on only when a heat source is detected under the kitchen hood.

Refrigeration

Refrigeration can be in the form of stand-alone refrigerators, freezers, room bar fridges, cool rooms and freezer rooms. Maintenance of this equipment is essential to ensure it runs efficiently and the following should be carried out:

- check door seals and replace them if damaged
- keep condensers and evaporator coils clean and free of dust
- replace any deteriorated condensers
- check that temperature sensors are located in an area that can provide a reliable indication of cool room temperature and check that the temperature sensor is working correctly (either by an ice bath or with another thermometer).

Check that refrigerant levels are correct. Too little refrigerant leads to low suction pressure and long compressor run times. Too much refrigerant leads to excessive head pressure and high power consumption. As of July 2012 the cost of synthetic refrigerants increased substantially to reflect their global warming potential. This provides a disincentive to use them and is an added maintenance cost that should be taken into account when upgrading your refrigeration system.

Most commercial refrigeration systems use electric heaters to defrost evaporator coils. Check the manufacturer’s recommendations to identify whether the length of the defrost cycles can be shortened or if they can be timed to defrost outside peak hours.

To increase efficiencies you can fit Variable Speed Drives (VSD) to compressors or fans or use electronically commutated (EC) fans. EC fans are cheaper to retrofit than VSDs and will reduce their speed when a temperature setpoint has been met.

When installing refrigeration equipment for cool rooms ensure that pipework runs are kept as short as possible and that condenser units are kept in a shaded, well-ventilated area.

Purchasing decisions

When replacing your kitchen appliances, it really pays to think long term. Choose gas appliances in preference to electric. A gas combi oven–steamer could save you more than $4000 in annual energy bills compared to an electric one. You can recoup the difference in the upfront cost in one to two years.

Dishwashers can also be purchased with heat recovery, reducing heating costs. They can be connected directly to your hot-water line, which saves the cost of heating the water by an electric element. If you have a dishwasher with an electric element, it’s important to turn it off out of hours as it will continually maintain the boiler temperature at 85°C whether in use or not.

Kitchen equipment can account for 30 per cent of the energy load in a kitchen. Implementing a startup and shutdown schedule for each individual piece of equipment can save money by reducing operating and idle times as well as reducing the demand charge on your electricity bill.

Next steps

- Would you like to train your kitchen staff in energy efficiency? Find training resources here: www.environment.nsw.gov.au/sustainbus/greenskills/enefftraining/resource/business.htm#hospitality
4.8 Other equipment

Time out
Install timers on equipment where you can (e.g. printers, zip boilers, vending machines etc.). Purchasing a $70 digital timer for a vending machine could save you up to $500 a year (note: check service agreements before taking action).

Reach for the stars
When buying a new appliance, look for the energy rating label: the higher the number of stars, the bigger the savings. Make an energy smart purchase by thinking in terms of life cycle costs, which include purchase price, annual energy costs and other long-term expenses associated with the equipment (e.g. maintenance requirements etc.).

Notes:
5. Energy efficiency checklist

Use this checklist to walk around your site and identify opportunities for energy savings. Refer to section 4 of the toolkit for further background information on each area.

<table>
<thead>
<tr>
<th>Building fabric</th>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section 4</td>
<td>Page 11</td>
</tr>
<tr>
<td>Check ceiling space for insulation. Is there 100% coverage, could it be improved?</td>
<td></td>
</tr>
<tr>
<td>Are all external doors and windows sealed to stop draughts. Also check skylights for air gaps.</td>
<td></td>
</tr>
<tr>
<td>Are there any opportunities to add external shading or tinting to windows that get a lot of summer sun?</td>
<td></td>
</tr>
<tr>
<td>Are windows fitted with curtains and pelmets to reduce heat loss during winter?</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lighting</th>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section 4</td>
<td>Page 12</td>
</tr>
<tr>
<td>Are windows, light fixtures and skylights clean?</td>
<td></td>
</tr>
<tr>
<td>Are there areas where skylights could be installed to reduce the need for artificial light?</td>
<td></td>
</tr>
<tr>
<td>Buy a lux meter and find out what your lux levels are. Check these against the standards.</td>
<td></td>
</tr>
<tr>
<td>Are there any opportunities to delamp in overlit areas?</td>
<td></td>
</tr>
<tr>
<td>Do staff know where light switches are, or how they are controlled? Are switches labelled?</td>
<td></td>
</tr>
<tr>
<td>Are any empty areas lit unnecessarily?</td>
<td></td>
</tr>
</tbody>
</table>
### Lighting (continued)

<table>
<thead>
<tr>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Where can timers, occupancy sensors or daylight sensors be linked to lighting?</td>
</tr>
<tr>
<td>Do you have old T8 fluorescent lighting? These can be replaced with T5s.</td>
</tr>
<tr>
<td>Do you have 50 W halogen lamps? These can be replaced with Light-Emitting Diodes (LEDs).</td>
</tr>
</tbody>
</table>

### Air conditioning

<table>
<thead>
<tr>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Check temperature setpoints (optimum settings are 20°C for heating in winter and 24°C for cooling in summer).</td>
</tr>
<tr>
<td>Can a dead band be set around the temperature setpoint?</td>
</tr>
<tr>
<td>Do staff know how to control the air conditioning? Do they over-ride the controls? Why?</td>
</tr>
<tr>
<td>Are temperature sensors located in areas that will represent the room's temperature? (not blocked by furniture or next to entry ways)</td>
</tr>
<tr>
<td>Are any empty areas being air conditioned?</td>
</tr>
<tr>
<td>Where can timers, occupancy sensors or open-window detectors be linked to the air conditioning?</td>
</tr>
<tr>
<td>If a centralised air conditioning system is used, does it use an outdoor air economy cycle, variable-speed drives or timers and controllers?</td>
</tr>
<tr>
<td>If a centralised air conditioning system is used, is the supply and return ductwork and pipework insulated?</td>
</tr>
<tr>
<td>Are any air conditioning units past their end of life? (7–10 years for a room unit up to 10 kW, or 10–15 years for a packaged air conditioning unit 10 kW to 100 kW). If so, investigations should be made into upgrading these.</td>
</tr>
<tr>
<td>Is a maintenance schedule followed for cleaning and replacing filters, and inspecting ducts and pipework for signs of damage or wear and tear?</td>
</tr>
</tbody>
</table>
### Heating

<table>
<thead>
<tr>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Do heaters have programmable controls and thermostats?</td>
</tr>
<tr>
<td>Ensure system operating hours match the times when heating is required as needs vary throughout the day. Fit time switches to automate this process.</td>
</tr>
<tr>
<td>Do you have radiant heaters in bathrooms? Change these to heat lamps and link their operation to the light switches.</td>
</tr>
<tr>
<td>Are you using a convection heater to heat large rooms with high ceilings? If so, consider installing a fan and switch on its winter cycle to move the hot air from the ceiling down the walls to the floor.</td>
</tr>
<tr>
<td>Is it time to upgrade your heating system to either gas or reverse cycle air conditioners?</td>
</tr>
<tr>
<td>If you have a gas central heating system, are gas boilers serviced regularly? Is a combustion analysis undertaken during this service? Ask for this to be included. Running efficiencies should be at least 80 per cent.</td>
</tr>
</tbody>
</table>

### Hot water

<table>
<thead>
<tr>
<th>Action required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Do you have water-efficient devices in bathrooms and kitchens? Reducing your use of hot water will also reduce your energy use.</td>
</tr>
<tr>
<td>Check your hot-water pipework system. Is it insulated?</td>
</tr>
<tr>
<td>If your pipework is insulated, at what temperature are you running your hot-water storage? A minimum of 60°C is required. Reduce this temperature to meet this and check outlet temperatures at the end of pipe runs.</td>
</tr>
<tr>
<td>If you have a separate hot-water system servicing your laundry or kitchen, install a timer on its recirculating pump to turn it off overnight.</td>
</tr>
<tr>
<td>Is it time to upgrade your hot-water system? If so, investigate options for a solar or gas hot-water system.</td>
</tr>
</tbody>
</table>
### Laundry

<table>
<thead>
<tr>
<th>Section 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Page 22</td>
</tr>
<tr>
<td><strong>Action required</strong></td>
</tr>
<tr>
<td>Investigate the potential to install an ozone laundry system if you don’t have one already.</td>
</tr>
<tr>
<td>Is it time to upgrade your dryers? Look for equipment with heat recovery and moisture sensors.</td>
</tr>
</tbody>
</table>

### Kitchen

<table>
<thead>
<tr>
<th>Section 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Page 23</td>
</tr>
<tr>
<td><strong>Action required</strong></td>
</tr>
<tr>
<td>Is your exhaust fan running when the kitchen is empty? Investigate the potential of putting this on a timer, heat sensor or installing a Variable Speed Drive (VSD) on the fan motor.</td>
</tr>
<tr>
<td>Check refrigerator and cool room door seals.</td>
</tr>
<tr>
<td>Are condensers and evaporator coils clean and free of dust? Do any condensers need replacing?</td>
</tr>
<tr>
<td>Check that temperature sensors in cool rooms are in a suitable location and that they work (either by an ice bath or with another thermometer).</td>
</tr>
<tr>
<td>Check that refrigerant levels are correct.</td>
</tr>
<tr>
<td>Do you know when your defrost cycles occur? Can these be reduced or moved to off-peak times? (check with the manufacturer’s recommendations)</td>
</tr>
<tr>
<td>Does your cool room have Electronically Commutated (EC) fans? If not, consider retrofitting these.</td>
</tr>
<tr>
<td>Do you have a startup and shutdown schedule for kitchen equipment?</td>
</tr>
<tr>
<td>Do you need to purchase new kitchen equipment? Take the operating energy costs into account when weighing up the costs of different equipment. Gas appliances will be cheaper to run.</td>
</tr>
<tr>
<td>All equipment and appliances</td>
</tr>
<tr>
<td>------------------------------</td>
</tr>
<tr>
<td><strong>Section 4</strong>&lt;br&gt;<strong>Page 24</strong></td>
</tr>
<tr>
<td>Install timers on equipment where you can (e.g. printers, zip boilers, vending machines)</td>
</tr>
<tr>
<td>Upgrade to a multi-function device instead of using separate printers, photocopiers and fax machines.</td>
</tr>
<tr>
<td>When buying new appliances check the energy star rating label.</td>
</tr>
</tbody>
</table>

**Notes:**
6. Further support

After you have identified where energy savings can be made (the checklists should assist you), there are several sources of help.

6.1 Seek specialist help

Some energy-saving measures can be implemented easily in-house. However, if you are interested in implementing the more expensive or complex options, contact Energy Saver for assistance. Energy Saver can subsidise the cost of an energy auditor to provide you with customised business cases, looking at either lighting, heating, air conditioning or hot-water savings.

*Conditions apply – contact Energy Saver
Email: energysaver@savepower.nsw.gov.au
Phone: 1300 361 967

6.2 Financial support

NSW Energy Savings Certificates

The Energy Savings Scheme is an energy efficiency scheme based on the trading of Energy Saving Certificates (ESCs) in New South Wales. One ESC represents one tonne of carbon dioxide saved through reductions in the demand for electricity.

Participants in the scheme need to be or use an Accredited Certificate Provider to create ESCs when they undertake eligible energy-saving projects. Further information on ESCs can be found in section 3.

Determining the number of certificates varies depending on the technology used to save the energy and because savings can be brought forward, in some instances up to 10 years. The ACP will undertake these calculations for you. They may also require data logging or meter data to monitor and verify the savings.

The price of a certificate is open to market fluctuations and the ACP will negotiate with you a proportion of these costs to cover their expenses.

Please note that projects must be located in NSW to be eligible for ESCs.

For information and to apply:
Phone: (02) 9290 8452
Email: ess@ipart.nsw.gov.au
Web: www.ess.nsw.gov.au

Environmental Upgrade Agreements (EUAs)

EUAs can make it easier to access finance for environmental improvements to existing buildings in NSW. Under this agreement, a finance provider lends funds to a building owner for energy, water, and other environmental upgrades, and this low-risk loan is repaid through a local council charge on the land.

To learn more about EUAs visit: www.environment.nsw.gov.au/sustainbus/energysaver/eua.htm.

Clean Energy Finance Corporation

Another source of funding from a government body for your energy savings projects is the Clean Energy Finance Corporation. It is important to stay up to date with the latest information, please check their website regularly to see if any funding is currently available for your project.

Clean Energy Finance Corporation:
www.cleanenergyfinancecorp.com.au
6.3 Energy efficiency information and resources

After you have identified where energy savings can be made (the checklists should assist you), there are several sources of help.

Energy Saver provides a range of reports, training courses and case studies to assist organisations in their energy management.

Publications


Case studies


Energy efficiency training courses

Energy Saver delivers a range of training courses to assist business in understanding energy management and efficient technologies. Current courses include:

- Energy management basics
- Energy efficient HVAC for business
- Energy efficient lighting
- Energy efficiency in commercial refrigeration
- Cogeneration feasibility

In-house customised training of any course, for groups of 15 or more is available on request.

We are always developing new courses. Visit www.environment.nsw.gov.au/sustainbus/energysaver/training.htm to find the next course suitable for you.

Contact the Energy Saver team:
Email: energysaver@environment.nsw.gov.au
Call: 1300 361 967
Glossary

**Ballast:** an electrical device that regulates the power delivered to fluorescent and high intensity discharge lamps. Conventional ballasts are known as wound ballasts, magnetic ballasts or copper ballasts. Electronic ballasts are an upgrade in technology from conventional ballasts.

**Building management system (BMS):** A computer based control system designed to control, monitor and optimise various building services.

Depending on the installed hardware and software the BMS has the ability to check inputs such as temperature, humidity, air distribution, carbon dioxide levels and energy consumption.

The BMS can then control the operation of services such as heating, ventilation, cooling and lighting through on/off controls triggered by the input variables.

**Damper:** A moveable plate that regulates the flow of air inside an air conditioning duct.

**Direct expansion (DX) HVAC system:** Direct expansion HVAC systems use the same coil system to expand the refrigerant and cool the air. A valve is used to stop the compressed gas before it reaches the cooling coil, and then relieves some of its pressure, allowing it to expand and cool. The cool gas is then released into the coil while outside air is run past the coil to cool it down.

**Gigajoule (GJ):** A unit of energy, used to indicate a volume of gas. 1 gigajoule = 0.2778 MWh. The volume of gas equivalent to a gigajoule varies with the gas composition, but is about 26 m³.

**Hydronic heating:** A system that transfers heat by circulating heated water through a closed system of pipes.

**HVAC system:** Heating, ventilation and air conditioning system.

**Lux:** the amount of light that falls on a surface. This is measured in lumens per square metre and is known as lux.

**Megawatt hour (MWh):** A unit of energy, especially electrical energy, equal to the work done by one thousand kilowatts acting for one hour and equivalent to 3.6 gigajoules.

**Regression analysis:** A statistical measure that attempts to determine the strength of the relationship between one dependent variable and a series of other changing variables.

**Submetering:** Submetering is the installation of metering devices to measure actual energy consumption after the primary utility energy meter. Submetering allows you to monitor energy usage for individual buildings, pieces of equipment or other loads to account for their actual energy usage.

Submetering can interface with software programs to create energy usage charts and graphs.

**T5 lamp:** Linear fluorescent lamp with a diameter of 5 1/8ths of an inch.

**T8 lamp:** Linear fluorescent lamp with a diameter of 8 1/8ths of an inch.

**Voltage reduction unit:** This unit can control the voltage supplied to appliances. When installed at the switchboard on fluorescent lighting circuits it supplies mains voltage to the lights when they start up and drops this voltage down after the lights have warmed up. As the power required to turn this type of light on is more than the power needed to maintain the lighting level, energy savings are made by this drop in power.

**VRF HVAC system:** Variable refrigerant flow HVAC systems match the volume or flow rate of refrigerant to the required heating or cooling loads thereby saving energy and providing more accurate control.